

SciQuest and ChemAxon

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sciQuest.



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sciQuest.

About SciQuest



SciQuest is a global leader in the provision of chemical life-cycle management and procurement solutions

Our specialised knowledge, proven software and service-first approach empowers organizations to support their research communities whilst balancing the purchasing objectives of the organisation

What we do:

- Provide leading chemical inventory search and tracking tools to meet the needs of the research community (ERM)
- Enforce compliance and standards, GHS, REACH, MSDS
- Integration into the purchasing supply chain

How we do it:

- Combination of software and services
- Integration into existing tools, ChemAxon, SAP, Oracle, Ariba



CONNECT

Connect to
your suppliers



CAPTURE

Capture more
transactions



CONTROL

Control your
spend

About SciQuest



- Markets

- Higher Education, Pharmaceutical/Life Sciences, Healthcare, Commercial and Public Sector

- Over 350 customers across North America, EMEA & Asia-Pacific

- Unmatched customer relationships

- 97% customer satisfaction *ratings*
- 98% customer renewal rates

- HQ, Raleigh, North Carolina, US, 275 employees

- Revenue €42.19M FY2011

About SciQuest ERM and ChemAxon

- SciQuest's Enterprise Reagent Manager (ERM) is **the leading COTS solution for managing chemicals and other materials** in life science research operations
- Gives researchers developing compounds **rapid access to reagents and supplies** by enabling them to easily find, source and track through a single application
- Integrated chemical inventory management **improves control & compliance, reduces purchase costs**
- Used by **7 of top 10** global pharmaceutical companies

- ChemAxon is a leader in providing chemical software development platforms and desktop applications for the biotechnology and pharmaceutical industries
- Products and services include application programming interfaces (API) and end user applications for structure visualization and management, property prediction, virtual synthesis, screening and drug design
- Customers include ICL, GSK, Novartis, Takeda, Eisai, Pfizer

About SciQuest & ChemAxon



- To bring additional value-add to our clients, SciQuest has partnered with ChemAxon, a leader in cheminformatics solutions for the biotechnology and pharmaceutical industries.
- Combined with SciQuest's Enterprise Reagent Manager (ERM) for chemical inventory management, ChemAxon tools enable faster and more accurate access to chemicals and lab materials required for R&D.
- Key ChemAxon products that integrate with ERM include:
 - *JChem Cartridge: chemical structure database with Standardizer – for creating chemical business rules, and Structure Checker – for batch identification/fixing of structure files*
 - *Marvin – tools for drawing, displaying and characterizing chemical structures, queries, macromolecules and reactions*
- The combination of chemical inventory management from SciQuest, and ChemAxon cartridge and drawing tools, provide research organisations with a more complete solution out of the box.
- Joint customers include **GSK, Novartis and Imperial College.**



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